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# Tobacco Market Review

## Fire-Cured and Dark Air-Cured, 1996 Crop

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**Sources:**

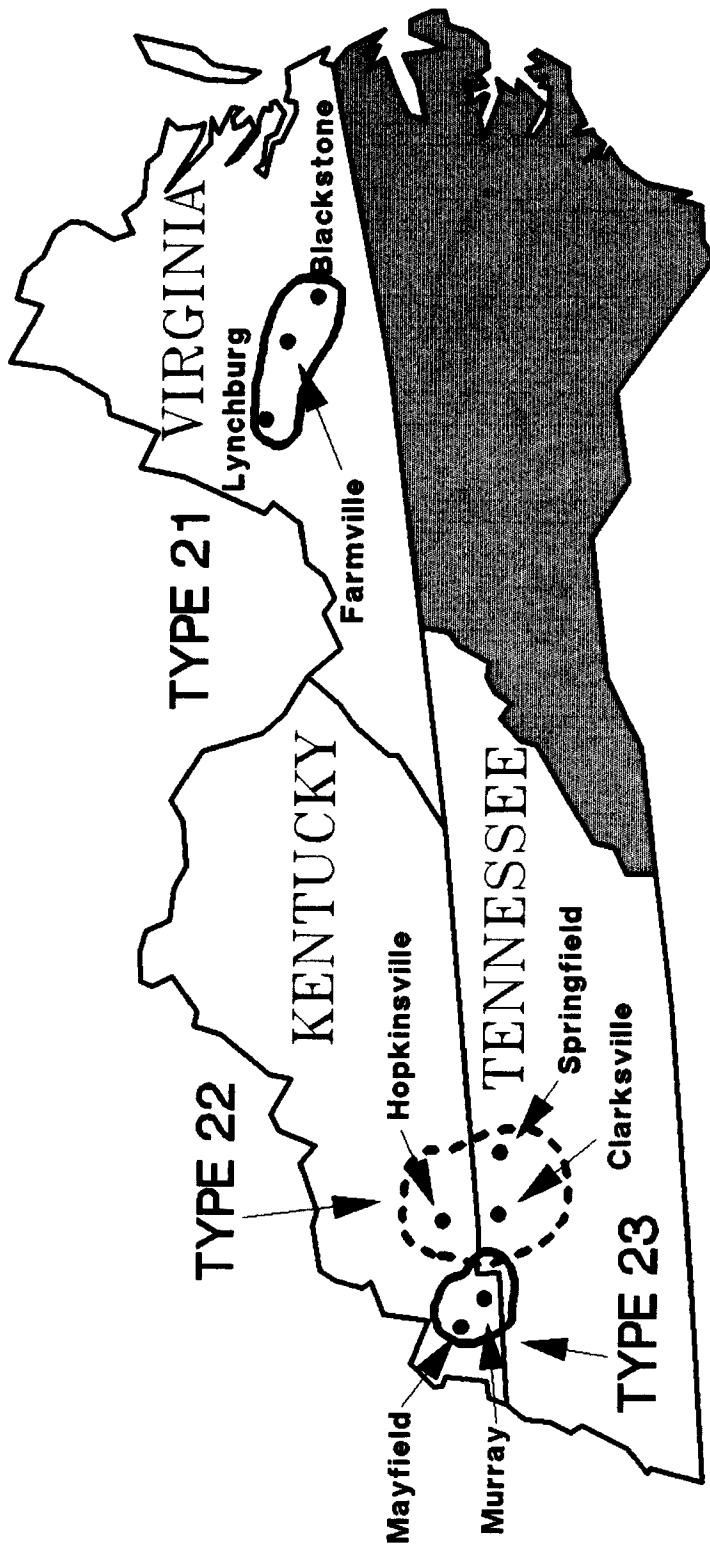
The statistics on sales and markets in this review are compiled from data obtained directly from markets and trade sources. The data on prices by grades are based on a compilation of sample information recorded from warehouse sales tickets of markets in the fire-cured and dark air-cured areas.

**Cooperative Associations:**

Commodity Credit Corporation loans made available to growers through cooperative associations as follows:

- Type 21: Dark Tobacco Sales Cooperative, Farmville, Va. 23901
- Type 22: Eastern Dark-fired Tobacco Growers' Association, Springfield, Tenn. 37172
- Type 23: Western Dark-fired Tobacco Growers' Association, Murray, Ky. 42071
- Type 35: Eastern Dark-fired Tobacco Growers' Association, Springfield, Tenn. 37172  
Western Dark-fired Tobacco Growers' Association, Murray, Ky. 42071
- Type 36: Stemming District Tobacco Association, Henderson, Ky. 42420
- Type 37: Dark Tobacco Sales Cooperative, Farmville, Va. 23901

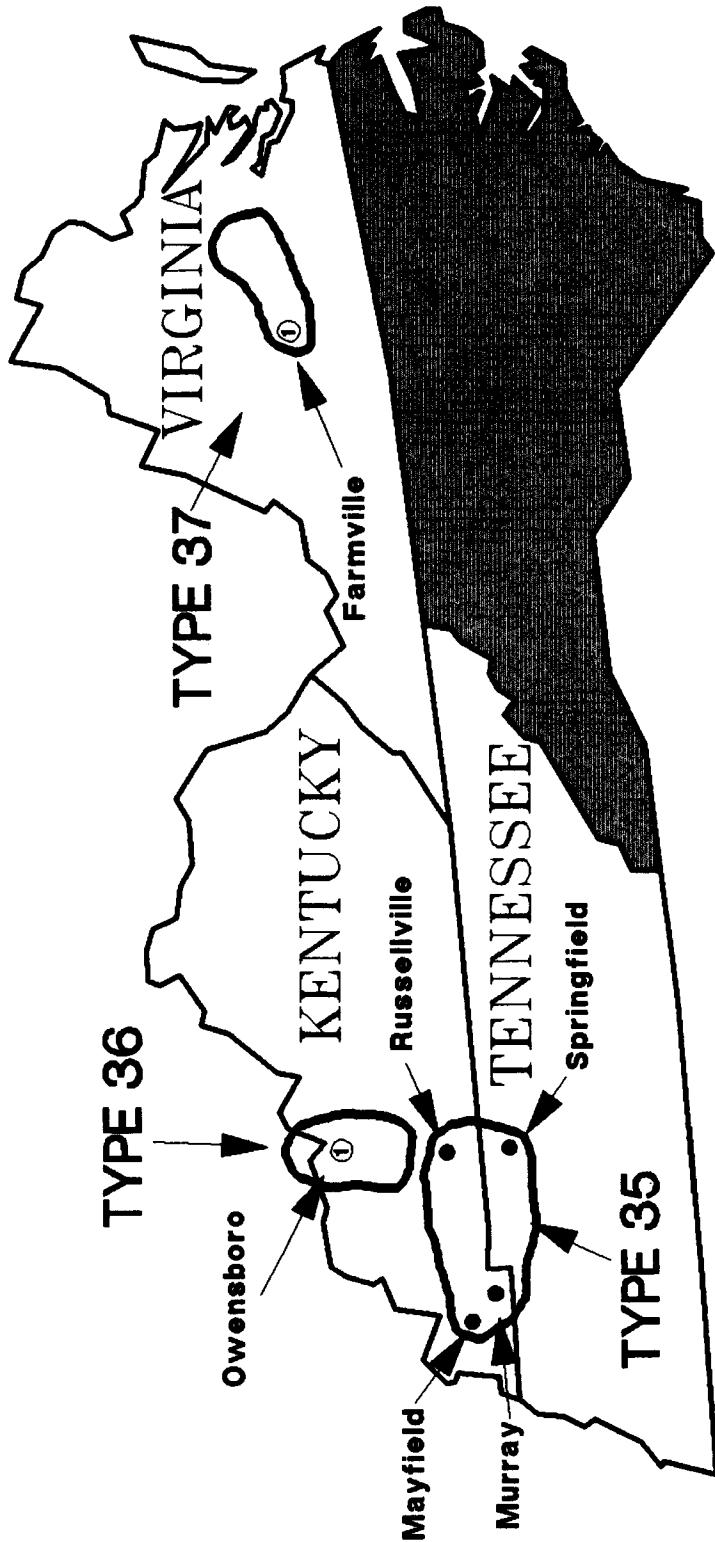
# FIRE-CURED TOBACCO AUCTION MARKETS AND PRODUCING AREAS



Heavy lines are boundaries of producing areas.  
All markets are officially inspected.

1 SET ROTATED AMONG THE 5 MARKETS OF TYPES 22-23  
1 SET ROTATED AMONG THE 3 MARKETS OF TYPE 21

# DARK AIR-CURED TOBACCO AUCTION MARKETS AND PRODUCING AREAS



Heavy lines are boundaries of producing areas.  
Small numbers within circles represent number  
of sets of buyers. All markets are officially  
inspected.

2 SETS OF BUYERS ROTATE AMONG TYPE 36 MARKETS

## SUMMARY OF FIRE-CURED TOBACCO GRADES

- Type 21: Virginia fire-cured--produced in the piedmont and mountain sections of Virginia.
- Type 22: Eastern district fire-cured--produced in a section east of the Tennessee River in southern Kentucky and northern Tennessee.
- Type 23: Western district fire-cured--produced in a section between the Tennessee, Ohio, and Mississippi Rivers in western Kentucky and northwestern Tennessee.

### Key to Standard Grade Marks

Group	Qualities	Colors	Sizes	
A - wrappers	1 - choice	L - light brown	Inches	Size
B - heavy leaf	2 - fine	F - medium brown	Over 28	3
C - thin leaf	3 - good	D - dark brown	20 - 28	2
X - lugs	4 - fair	M - mixed or varigated	12 - 20	1
N - nondescript	5 - low	VF - greenish medium brown 1/		
S - scrap		G - green		

### Summary of Standard Grades

Wrappers				Heavy leaf				Thin leaf			
A1F	A1D	B1F	B1D					C1L	C1F	C1D 1/	
A2F	A2D	B2F	B2D					C2L	C2F	C2D	
A3F 1/	A3D 1/	B3F	B3D	B3M	B3VF 1/	B3G		C3L	C3F	C3D	C3M C3VF 1/ C3G
		B4F	B4D	B4M	B4VF 1/	B4G		C4L	C4F	C4D	C4M C4VF 1/ C4G
		B5F	B5D	B5M	B5VF 1/	B5G		C5L	C5F	C5D	C5M C5VF 1/ C5G
Lugs				Nondescript				Scrap			
X1L	X1F	X1D						N1L	N1D	N1GL	S
X2L	X2F	X2D						N1GD 2/	N1GX 1/	N2	
X3L	X3F	X3D	X3M	X3VF 1/	X3G						
X4L	X4F	X4D	X4M	X4VF 1/	X4G						
X5L	X5F	X5D	X5M	X5VF 1/	X5G						

Special factors "U" (unsound), "W" (wet) and "SF" (semi-fired) may be applied to all grades.

Tobacco not covered by the standard grades is designated "No-G".

### Applicable U.S. Standard Sizes

Type 21	Type 22 and 23
A1 - A2	3, 2
B1	3, 2
B2 - B3 - B4 - B5	3, 2, 1
C1	3, 2
C2 - C3 - C4 - C5	3, 2, 1
X3 - X4 - X5 - M and G 3/	

1/ Types 22 and 23 only

2/ Type 21 only

3/ No size is applied to these grades if tobacco is under size 2.

## SUMMARY OF DARK AIR-CURED TOBACCO GRADES

Type 35: One sucker-produced primarily in northern Tennessee and south-central Kentucky.

Type 36: Green River-produced in the Green River section of Kentucky.

Type 37: Virgina sun-cured-produced in the central section of Virginia, north of the James River.

### Key to Standard Grade Marks

Group	Qualities	Colors	Sizes	
A - wrappers	1 - choice	L - light brown	Inches	Size
B - heavy leaf	2 - fine	F - medium brown	Over 28	3
C - thin leaf	3 - good	R - reddish brown	20 - 28	2
X - lugs	4 - fair	D - dark brown	12 - 20	1
N - nondescript	5 - low	M - mixed		
		G - green		

### Summary of Standard Grades

Wrappers		Heavy leaf					Thin leaf				
A1F	A1R	B1F	B1R	B1D			C1L	C1F	C1R		
A2F	A2R	B2F	B2R	B2D			C2L	C2F	C2R		
A3F	A3R	B3F	B3R	B3D	B3M	B3G	C3L	C3F	C3R	C3M	C3G
		B4F	B4R	B4D	B4M	B4G	C4L	C4F	C4R	C4M	C4G
		B5F	B5R	B5D	B5M	B5G	C5L	C5F	C5R	C5M	C5G
Lugs											
		X1L	X1F	X1R							
		X2L	X2F	X2R							
		X3L	X3F	X3R	X3D	X3M	X3G				
		X4L	X4F	X4R	X4D	X4M	X4G				
		X5L	X5F	X5R	X5D	X5M	X5G				
Nondescript											
		N1L	N1R	N1G							
		N2L	N2R	N2G							
Scrap											
									S		

Special factors "U" (unsound) and "W" (wet) may be applied to all grades in all types; "BH" to grades in types 35 and 36, and "BL" to type 35. Tobacco not covered by the standard grades is designated "No-G".

### Applicable U.S. Standard Sizes

Type 35 and 36			Type 37		
A1 - A2 - A3	3, 2		A1 - A2 - A3 -		3, 2, 1
B1 - B2 - B3 - B4 - B5	3, 2, 1		B1 - B2 - B3 - B4 - B5		3, 2, 1
C1 - C2 - C3 - C4 - C5	3, 2, 1		C1 - C2 - C3 - C4 - C5		3, 2, 1

## Review of the 1996/97 Marketing Season

### Virginia Fire-cured - Type 21

Virginia fire-cured tobacco bid averages were well above the previous year, allowing for new record highs to be set for opening day, weekly, and season averages. Overall, quality improved despite the less than desirable growing season. Both total volume and value of the 1996 crop were higher than the previous year. Gross auction sales totaled 1,734,412 pounds and averaged \$178.69 per hundred - up \$14.87 from last season. Producers placed 1.6 percent of net sales into the cooperative, compared with 4.9 percent in 1995. Auctions were held 14 days, 5 days more than last season. Blackstone and Farmville were the only markets operating in 1996.

### Kentucky-Tennessee Fire-cured - Types 22-23

Tobacco prices were mixed during the 1997 auction season, despite improvements in quality. Volume of sales increased slightly from last year, and the percentage of tobacco placed under loan decreased. Auction sales grossed 20.5 million pounds averaging \$211.01 - up \$8.92 from last season. Country sales amounted to 18.3 million pounds returning \$225.17 per hundred. Prices for better quality heavy and thin leaf marketings were \$2 to \$6 lower this season. On a brighter note, most lugs and nondescript were up generally \$9 to \$23 per hundred. Marketings improved as good quality and better tobacco rose a combined 9 percentage points. Colorwise, medium brown (F) represented around two-thirds of the offerings. The Fire-Cured Cooperatives took in 0.4 percent of net sales this season, compared with 1.2 percent last year.

### One Sucker - Type 35

Higher big averages, improvement in quality, and a decline in loan receipts produced a very successful 1996-97 One Sucker tobacco marketing season. Volume of auction sales was the lowest since the 1991 crop, and the overall general average set an all-time high. Gross sales at auction totaled 3,654,507 pounds and averaged \$185.56, a gain of \$22.40 from last season. Country purchases amounted to 2.2 million pounds averaging \$213.84 per hundred. Medium brown colored heavy and thin leaf grades, which made up the majority of sales, were up generally \$2 to \$14 per

hundred. Larger increases in the \$20 to \$50 range were centered on most lug, nondescript, and green colored leaf marketings. Loan receipts amounted to 0.6 percent of net sales this season, the lowest percentage since the 1990 crop. Last season, 2.4 percent went into the loan program.

### Green River - Type 36

The 1996 crop of Green River tobacco brought about a new record high general average. This, along with improved quality, resulted in a very productive 1996-97 marketing season. The cooperative did not receive any tobacco this season, compared with 0.7 percent of net sales last year. Sales at auction on the Owensboro market grossed 2,922,263 pounds returning an average of \$197.85 per hundred, an increase of \$23.36 over last year. Most heavy volume marketings were up generally \$2 to \$12 per hundred. However, larger increases in the \$20 to \$50 range were centered on mixed and green colored heavy and thin leaf grades, and most lugs and nondescript.

### Virginia Sun-cured - Type 37

A good demand and improved quality made the 1996 crop of Virginia sun-cured tobacco a "record setter". New highs were established for both a week and a season, breaking the previous marks set for the 1995 crop. Total volume increased 34 percent, and total value was up 54 percent from 1995. Most bids on an individual grade basis were significantly higher than last season, and loan receipts were nil. Gross sales at the Farmville market totaled 110,040 pounds, and averaged \$178.21 per hundred - \$22.73 higher than the previous record of \$155.48 set last year. Sales were held three days this season, the same as for the 1995 crop.

### Loan level and Quota for 1997 Crop

The loan level for the Virginia fire-cured is \$149.80 per hundred pounds. Kentucky-Tennessee fire-cured - \$162.30, One Sucker and Green River - \$139.80, and Virginia sun-cured - \$132.60. Acreage allotments are increased 15 percent for Virginia sun-cured, 12.5 percent for Virginia fire-cured, 5 percent for dark air-cured, and 2.5 percent for Kentucky-Tennessee fire-cured tobacco.

**Table 1.--Acreage, yield and production of dark tobacco, by type and State 1/**

Type and State	Area harvested		Yield		Production	
	1996	1995	1996	1995	1996	1995
	Acres		Pounds		1,000 pounds	
Type 21 Virginia	1,100	1,100	1,580	1,400	1,738	1,540
Types 22-23 Kentucky	7,400	7,600	2,934	2,482	21,712	18,863
Tennessee	8,080	8,180	2,572	2,297	20,778	18,787
Total	15,480	15,780	2,745	2,386	42,490	37,650
Type 35 Kentucky	2,100	2,300	2,340	2,060	4,914	4,738
Tennessee	480	510	2,125	2,000	1,020	1,020
Total	2,580	2,810	2,300	2,049	5,934	5,758
Type 36 Kentucky	1,200	1,300	2,180	2,100	2,616	2,730
Type 37 Virginia	70	70	1,600	1,125	112	79

1/ Data taken from "Annual Crop Summary", May 1997, Agricultural Statistics Board, NASS, USDA

**Table 2.--Opening and closing dates, number of sales days, warehouse firms and sets of buyers, by market and State**

Type 21--Virginia fire-cured

Market and State	1996/97 season					1995/96 season				
	Opening dates	Closing dates	Sales days	Whse. firms	Sets of buyers	Opening dates	Closing dates	Sales days	Whse. firms	Sets of buyers
Virginia										
Blackstone	Dec. 3	Jan. 6	7	1	1/	Dec. 6	Jan. 18	4	1	1/
Farmville	Dec. 4	Jan. 7	7	1	1/	Dec. 5	Jan. 17	5	1	1/
Total type 21			2	1				2	1	

Types 22 & 23--Kentucky and Tennessee fire-cured

Tennessee										
Clarksville 2/	Jan. 15	Mar. 20	19	2	1	Jan. 22	Apr. 3	20	2	1
Springfield 2/	Jan. 15	Mar. 20	18	5	1	Jan. 22	Mar. 28	18	5	1
Total Tennessee			7	2				7	2	
Kentucky										
Hopkinsville 2/	Jan. 15	Apr. 3	22	5	1	Jan. 22	Apr. 4	22	5	1
Mayfield 2/	Jan. 13	Mar. 13	13	2	1/	Jan. 19	Mar. 14	11	2	1/
Murray 2/	Jan. 14	Mar. 13	12	2	1/	Jan. 17	Mar. 14	11	2	1/
Total Kentucky			9	2				9	2	
Total types 22&23			16	4				16	4	
Total types 21-23			18	5				18	5	

Type 35--One Sucker

Kentucky										
Mayfield 2/	Dec. 3	Jan. 29	5	1	3/	Dec. 4	Feb. 1	6	2	3/
Murray 2/	Dec. 2	Jan. 30	5	2	3/	Dec. 5	Jan. 29	5	2	3/
Russellville 2/	Dec. 6	Feb. 7	7	3	3/	Dec. 8	Feb. 23	8	4	3/
Total Kentucky			6					8		
Tennessee										
Springfield 2/	Dec. 4	Feb. 7	7	4	3/	Dec. 7	Feb. 29	8	4	3/
Total type 35			10	2				12	2	

Type 36--Green River

Kentucky										
Owensboro 2/	Dec. 5	Jan. 31	9	9	1	Dec. 4	Feb. 5	10	9	1
Total type 36			9	1				9	1	

Type 37--Virginia sun-cured

Virginia										
Farmville	Dec. 2	Jan. 7	3	1	1	Dec. 8	Jan. 17	3	1	1
Total types 35-37			20	4				22	4	

1/ Same set of buyers used for all markets.

2/ This market sells more than one type.

3/ Mayfield and Murray shared one set of buyers; Russellville and Springfield shared one set.

**Table 3.--Auction warehouse charges and percent of commission by type, market and State**

Type, market, and State	Auction fee	Commission on gross sales	Type, market, and State	Auction fee	Commission on gross sales
	Per 100 pounds	Percent		Per 100 pounds	Percent
Type 21 Blackstone, Va. Farmville, Va.	\$ .75 .75	3.5 3.5	Type 35 Mayfield, Ky. Murray, Ky.	\$1.00 7.50 9.00 1.10 8.50	5.25 - - 5.00 -
Type 22 Clarksville, Tn. Springfield, Tn. Hopkinsville, Ky.	9.50 9.00 8.50 8.50	- - - -	Russellville, Ky. Springfield, Tn.		
Type 23 Mayfield, Ky. Murray, Ky.	1.00 7.50 9.00	5.25 - -	Type 36 Owensboro, Ky.	3.00	5.5
			Type 37 Farmville, Va.	.75	4.0

**Table 4.--Average weight per lot, by type and crop year**

Crop	Type 21	Types 22 & 23	Type 35	Type 36	Type 37
	Pounds	Pounds	Pounds	Pounds	Pounds
1991	167	466	294	290	128
1992	173	470	316	311	125
1993	173	485	343	310	115
1994	183	500	350	323	126
1995	175	474	313	303	112
1996	180	503	334	321	126

**Table 5.--Tobacco receipts under Government loan program, by type and crop year**

**Fire-cured**

Crop	Type 21		Types 22-23		Types 21-23	
	Receipts	Percentage of net auction sales	Receipts	Percentage of net auction sales	Receipts	Percentage of net auction sales
		1,000 pounds		Percent		1,000 pounds
1991	494	14.0	38	.3	533	3.1
1992	382	14.9	32	.2	414	2.4
1993	12	.6	58	.3	70	.3
1994	534	22.3	1,117	4.4	1,651	6.0
1995	75	4.9	238	1.2	313	1.6
1996	27	1.6	71	.4	97	.5

**Dark air-cured**

Crop	Type 35		Type 36		Type 37		Types 35-37	
	Receipts	Percentage of net auction sales	Receipts	Percentage of net auction sales	Receipts	Percentage of net auction sales	Receipts	Percentage of net auction sales
		1,000 pounds		Percent		1,000 pounds		Percent
1991	43	2.0	28	1.2	17	11.0	89	1.9
1992	377	7.9	104	3.1	19	15.2	500	6.1
1993	471	9.2	239	7.0	0	0.0	710	8.2
1994	503	9.0	116	3.0	27	22.1	646	6.7
1995	91	2.4	19	.7	0	0.0	109	1.7
1996	20	.6	0	0.0	0	0.0	20	.3

**Table 6.--Producers' sales, value and average price, by type and crop year**

Type 21 Virginia fire-cured				Type 35 One Sucker			
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
Auction							
	Pounds	Dollars	Dollars		Pounds	Dollars	Dollars
1991	3,541,503	5,405,736	152.64	1991	2,102,071	3,505,096	166.74
1992	2,572,562	4,154,255	161.48	1992	4,776,246	7,302,264	152.89
1993	1,882,654	3,235,602	171.86	1993	5,118,854	8,136,894	158.96
1994	2,395,524	3,859,317	161.11	1994	5,605,057	8,897,002	158.73
1995	1,526,900	2,503,663	163.97	1995	3,787,052	6,172,698	162.99
1996	1,713,319	3,066,061	178.95	1996	3,532,913	6,577,485	186.18
Types 22 & 23							
Kentucky and Tennessee fire-cured				Type 35			
Auction				One Sucker			
1991	13,402,478	27,428,940	204.66	1991	4,085,755	8,125,426	198.87
1992	15,814,722	33,710,642	213.16	1992	2,246,999	4,684,882	208.50
1993	18,646,531	39,802,747	213.46	1993	2,598,376	5,352,429	205.99
1994	25,204,126	49,462,472	196.25	1994	1,733,828	3,596,690	207.44
1995	19,222,213	39,009,735	202.94	1995	1,740,686	3,637,243	208.95
1996	19,705,728	41,720,520	211.72	1996	2,196,293	4,696,578	213.84
Types 22 & 23							
Kentucky and Tennessee fire-cured				Type 35			
Country				One Sucker			
1991	15,726,604	34,823,894	221.43	1991	6,187,826	11,630,522	187.96
1992	18,876,218	41,896,313	221.95	1992	7,023,245	11,987,146	170.68
1993	21,764,306	48,883,934	224.61	1993	7,717,230	13,489,323	174.79
1994	20,099,356	46,122,585	229.47	1994	7,338,885	12,493,692	170.24
1995	17,993,271	42,058,123	233.74	1995	5,527,738	9,809,941	177.47
1996	18,286,977	41,177,370	225.17	1996	5,729,206	11,274,063	196.78
Types 22 & 23							
Kentucky and Tennessee fire-cured				Type 36			
Total				Green River			
1991	29,129,082	62,252,834	213.71	1991	2,440,371	4,273,807	175.13
1992	34,690,940	75,606,955	217.94	1992	3,354,316	5,607,216	167.16
1993	40,410,837	88,686,681	219.46	1993	3,413,667	5,622,000	164.69
1994	45,303,482	95,585,057	210.99	1994	3,848,608	6,705,805	174.24
1995	37,215,484	81,067,858	217.83	1995	2,725,894	4,817,032	176.71
1996	37,992,705	82,897,890	218.19	1996	2,606,965	5,165,043	198.12
Types 21-23							
Total fire-cured				Type 37			
Total				Virginia sun-cured			
1991	32,670,585	67,658,570	207.09	1991	155,702	223,315	143.42
1992	37,263,502	79,761,210	214.05	1992	125,316	172,883	137.96
1993	42,293,491	91,922,283	217.34	1993	102,641	156,869	152.83
1994	47,699,006	99,444,374	208.48	1994	121,023	178,607	147.58
1995	38,742,384	83,571,521	215.71	1995	81,946	127,413	155.48
1996	39,706,024	85,963,951	216.50	1996	110,040	196,099	178.21
Types 35-37							
Total dark air-cured							
Total							
1991		8,783,899	16,127,644		1991	8,783,899	183.60
1992		10,502,877	17,767,245		1992	10,502,877	169.17
1993		11,233,538	19,268,192		1993	11,233,538	171.52
1994		11,308,516	19,378,104		1994	11,308,516	171.36
1995		8,335,578	14,754,386		1995	8,335,578	177.01
1996		8,446,211	16,635,205		1996	8,446,211	196.95

**Table 7. --Gross sales and resales, by type and crop year**

Type 21 -- Virginia fire-cured

Crop	Gross sales			Resales		
	Sales Pounds	Value Dollars	Price per 100 pounds Dollars	Resales Pounds	Price per 100 pounds Dollars	Percentage of gross sales Percent
1991	3,573,699	5,451,058	152.53	32,196	140.77	.9
1992	2,603,095	4,199,679	161.33	30,533	148.77	1.2
1993	1,907,044	3,273,801	171.67	24,390	156.62	1.3
1994	2,397,804	3,862,426	161.08	2,280	136.36	.1
1995	1,530,383	2,507,066	163.82	3,483	97.70	.2
1996	1,734,412	3,099,284	178.69	21,093	157.51	1.2

Types 22 & 23 -- Kentucky and Tennessee fire-cured

1991	13,752,340	28,069,124	204.10	349,862	182.98	2.5
1992	16,181,947	34,415,472	212.68	367,225	191.93	2.3
1993	19,061,637	40,626,456	213.13	415,106	198.43	2.2
1994	25,928,498	50,767,877	195.80	724,372	180.21	2.8
1995	19,965,785	40,348,997	202.09	743,572	180.11	3.7
1996	20,476,633	43,206,944	211.01	770,905	192.82	3.8

Type 35 -- One Sucker

1991	2,149,914	3,579,881	166.51	47,843	156.31	2.2
1992	4,880,963	7,447,923	152.59	104,717	139.10	2.2
1993	5,215,008	8,282,168	158.81	96,154	151.08	1.8
1994	6,041,374	9,379,056	155.25	436,317	110.48	7.2
1995	3,905,248	6,371,752	163.16	118,196	168.41	3.0
1996	3,654,507	6,781,184	185.56	121,594	167.52	3.3

Type 36 -- Green River

1991	2,637,752	4,581,725	173.70	197,381	156.00	7.5
1992	3,606,410	5,942,530	164.78	252,094	133.01	7.0
1993	3,667,999	6,007,838	163.79	254,332	151.71	6.9
1994	4,201,739	7,292,975	173.57	353,131	166.28	8.4
1995	2,993,533	5,223,372	174.49	267,639	151.82	8.9
1996	2,922,263	5,781,660	197.85	315,298	195.57	10.8

Type 37 -- Virginia sun-cured

1991	156,167	223,951	143.40	465	136.77	.3
1992	130,057	180,231	138.58	4,741	154.99	3.6
1993	105,105	160,701	152.90	2,464	155.52	2.3
1994	121,023	178,607	147.58	0	0.00	.0
1995	81,946	127,413	155.48	0	0.00	.0
1996	110,040	196,099	178.21	0	0.00	.0

Types 21-23 -- total fire-cured

1991	17,326,039	33,520,182	193.47	382,058	179.42	2.2
1992	18,785,042	38,615,151	205.56	397,758	188.62	2.1
1993	20,968,681	43,900,257	209.36	439,496	196.11	2.1
1994	28,326,302	54,630,303	192.86	726,652	180.07	2.6
1995	21,496,168	42,856,063	199.37	747,055	179.73	3.5
1996	22,211,045	46,306,228	208.48	791,998	191.87	3.6

Types 35-37 -- total dark air-cured

1991	4,943,833	8,385,557	169.62	245,689	156.03	5.0
1992	8,617,430	13,570,684	157.48	361,552	135.06	4.2
1993	8,988,112	14,450,707	160.78	352,950	151.56	3.9
1994	10,364,136	16,850,638	162.59	789,448	135.44	7.6
1995	6,980,727	11,722,537	167.93	385,835	156.90	5.5
1996	6,686,810	12,758,943	190.81	436,892	187.76	6.5

**Table 8.--Producers' sales, by type, market, State and crop year**

Type 21--Virginia fire-cured

Market and State	1996 Crop			1995 Crop		
	Sales	Value	Price per 100 pounds	Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
<b>Virginia</b>						
Blackstone	557,124	959,797	172.28	524,050	845,313	161.30
Farmville	1,156,195	2,106,264	182.17	1,002,850	1,658,350	165.36
Total type 21	1,713,319	3,066,061	178.95	1,526,900	2,503,663	163.97

Types 22 & 23--Kentucky and Tennessee fire-cured

Tennessee						
Clarksville	2,348,376	4,906,721	208.94	2,159,564	4,156,433	192.47
Springfield	4,810,750	9,906,563	205.93	5,863,725	11,811,721	201.44
Total Tennessee	7,159,126	14,813,284	206.91	8,023,289	15,968,154	199.02
Kentucky						
Hopkinsville	4,897,659	10,126,421	206.76	4,485,871	9,043,793	201.61
Mayfield	3,916,103	8,629,008	220.35	3,300,661	6,788,441	205.67
Murray	3,732,840	8,151,807	218.38	3,412,392	7,209,347	211.27
Total Kentucky	12,546,602	26,907,236	214.46	11,198,924	23,041,581	205.75
Total types 22&23	19,705,728	41,720,520	211.72	19,222,213	39,009,735	202.94

Type 35--One Sucker

Kentucky						
Mayfield	694,912	1,350,897	194.40	753,200	1,246,096	165.44
Murray	527,557	1,025,014	194.29	294,054	513,182	174.52
Russellville	1,499,290	2,716,415	181.18	1,709,170	2,729,125	159.68
Total Kentucky	2,721,759	5,092,326	187.10	2,756,424	4,488,403	162.83
Tennessee						
Springfield	811,154	1,485,159	183.09	1,030,628	1,684,295	163.42
Total type 35	3,532,913	6,577,485	186.18	3,787,052	6,172,698	162.99

Type 36--Green River

Kentucky						
Owensboro	2,606,965	5,165,043	198.12	2,725,894	4,817,032	176.71

Type 37--Virginia sun-cured

Virginia						
Farmville	110,040	196,099	178.21	81,946	127,413	155.48
Fire-cured mkts.	--	--	--	--	--	--
Total type 37	110,040	196,099	178.21	81,946	127,413	155.48

**Table 9.--Gross sales, by type, market, State and crop year**

Type 21--Virginia fire-cured

Market and State	1996 Crop			1995 Crop		
	Gross Sales	Value	Price per 100 pounds	Gross Sales	Value	Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Virginia						
Blackstone	572,196	983,549	171.89	525,332	846,643	161.16
Farmville	1,162,216	2,115,735	182.04	1,005,051	1,660,423	165.21
Total type 21	1,734,412	3,099,284	178.69	1,530,383	2,507,066	163.82

Types 22 & 23--Kentucky and Tennessee fire-cured

Tennessee						
Clarksville	2,501,208	5,161,494	206.36	2,187,944	4,203,293	192.11
Springfield	5,001,697	10,271,553	205.36	6,042,116	12,172,724	201.46
Total Tennessee	7,502,905	15,433,047	205.69	8,230,060	16,376,017	198.98
Kentucky						
Hopkinsville	5,058,963	10,436,903	206.31	4,626,191	9,300,481	201.04
Mayfield	4,174,021	9,166,601	219.61	3,665,652	7,422,433	202.49
Murray	3,740,744	8,170,393	218.42	3,443,882	7,250,066	210.52
Total Kentucky	12,973,728	27,773,897	214.08	11,735,725	23,972,980	204.27
Total types 22&23	20,476,633	43,206,944	211.01	19,965,785	40,348,997	202.09

Type 35--One Sucker

Kentucky						
Mayfield	701,844	1,363,664	194.30	832,004	1,389,266	166.98
Murray	529,945	1,029,784	194.32	295,975	515,999	174.34
Russellville	1,545,385	2,799,045	181.12	1,724,837	2,751,016	159.49
Total Kentucky	2,777,174	5,192,493	186.97	2,852,816	4,656,281	163.22
Tennessee						
Springfield	877,333	1,588,691	181.08	1,052,432	1,715,471	163.00
Total type 35	3,654,507	6,781,184	185.56	3,905,248	6,371,752	163.16

Type 36--Green River

Kentucky						
Owensboro	2,922,263	5,781,660	197.85	2,993,533	5,223,372	174.49

Type 37--Virginia sun-cured

Virginia						
Farmville	110,040	196,099	178.21	81,946	127,413	155.48
Fire-cured mkts.	--	--	--	--	--	--
Total type 37	110,040	196,099	178.21	81,946	127,413	155.48

**Table 10.--Resales, by type, market, State and crop year**

Type 21--Virginia fire-cured

Market and State	1996 crop			1995 crop		
	Resales	Price per 100 pounds	Percent of gross	Resales	Price per 100 pounds	Percent of gross
	Pounds	Dollars		Pounds	Dollars	
Virginia						
Blackstone	15,072	157.59	2.6	1,282	103.74	.2
Farmville	6,021	157.29	.5	2,201	94.18	.2
Total type 21	21,093	157.51	1.2	3,483	97.70	.2

Types 22 & 23--Kentucky and Tennessee fire-cured

Tennessee						
Clarksville	152,832	166.70	6.1	28,380	165.12	1.3
Springfield	190,947	191.15	3.8	178,391	202.37	3.0
Total Tennessee	343,779	180.28	4.6	206,771	197.25	2.5
Kentucky						
Hopkinsville	161,304	192.48	3.2	140,320	182.93	3.0
Mayfield	257,918	208.44	6.2	364,991	173.70	10.0
Murray	7,904	235.15	.2	31,490	129.31	.9
Total Kentucky	427,126	202.91	3.3	536,801	173.51	4.6
Total types 22&23	770,905	192.82	3.8	743,572	180.11	3.7

Type 35--One Sucker

Kentucky						
Mayfield	6,932	184.17	1.0	78,804	181.68	9.5
Murray	2,388	199.75	.5	1,921	146.64	.6
Russellville	46,095	179.26	3.0	15,667	139.73	.9
Total Kentucky	55,415	180.76	2.0	96,392	174.16	3.4
Tennessee						
Springfield	66,179	156.44	7.5	21,804	142.98	2.1
Total type 35	121,594	167.52	3.3	118,196	168.41	3.0

Type 36--Green River

Kentucky						
Owensboro	315,298	195.57	10.8	267,639	151.82	8.9

Type 37--Virginia sun-cured

Virginia						
Farmville	--	--	--	--	--	--
Fire-cured mks.	--	--	--	--	--	--
Total type 37	--	--	--	--	--	--

**Table 11.--Average prices and loan rates at auction per 100 pounds, by group and grade 1/**

Type 21 - Virginia fire-cured

Group and grade	1996 crop		Group and grade	1996 crop		Group and grade	1996 crop	
	Season average	Loan rate		Season average	Loan rate		Season average	Loan rate
	Dollars	Dollars		Dollars	Dollars		Dollars	Dollars
<b>Wrappers</b>								
A1F 3	--	189	B4G 2	163	132	C4M 2	167	146
2	--	190	1	--	128	1	163	142
A2F 3	--	180	B5G 3	--	124	C5M 3	--	138
2	--	181	2	162	125	2	155	139
A1D 3	--	189	1	--	121	1	155	132
2	--	190				C3G 3	--	137
A2D 3	--	180				2	167	138
2	--	181	<b>Thin Leaf</b>			1	--	134
			C1L 3	--	195	C4G 3	--	132
			2	282	196	2	157	133
			C2L 3	--	190	C5G 3	--	130
			2	233	191	1	--	125
B1F 3	--	184	C3L 3	--	187			
2	214	185	1	--	179			
B2F 3	--	178	2	197	180			
2	208	179						
	--	175	C4L 3	--	174	<b>Lugs</b>		
B3F 3	--	174	2	182	170	X1L	--	138
2	194	175	1	--	171	X2L	--	136
	--	171				X3L	--	132
B4F 3	--	169	C5L 3	--	159	X4L	--	129
2	181	170	2	169	160	X5L	--	118
	175	166	1	--	156			
B5F 3	--	153	C1F 3	294	195	X1F	--	138
2	170	154	2	269	196	X2F	--	136
	--	150	C2F 3	242	190	X3F	--	132
B1D 3	--	179	2	231	191	X4F	169	130
2	--	180	1	--	187	X5F	155	119
B2D 3	--	172	C3F 3	--	179	X1D	--	131
2	--	173	2	193	180	X2D	--	126
	--	169	1	--	176	X3D	--	122
B3D 3	--	167	C4F 3	--	170	X4D	--	112
2	--	168	2	181	171	X5D	--	102
	--	164	1	175	167	X3M	158	111
B4D 3	--	161	C5F 3	--	159	X3M 2	2/	--
2	--	162	2	172	160	X4M	155	103
	--	158	1	173	156	X4M 2	2/	--
B5D 3	--	155	C2D 3	--	154	X5M	139	91
2	--	156	2	--	155	X5M 2	2/	--
	--	152	1	--	151	X3G	171	107
B3M 3	--	148	C3D 3	--	142	X3G 2	2/	--
2	--	149	2	177	143	X4G	152	100
	--	145	1	--	138	X4G 2	2/	--
B4M 3	--	144	C4D 3	140	135	X5G	141	86
2	--	145	2	164	136	X5G 2	2/	--
	--	141	1	--	132			
B5M 3	--	129	C5D 3	--	123	<b>Nondescript</b>		
2	--	130	2	143	124	N1L	125	0
	--	126	1	144	120	N1D	124	0
B3G 3	--	135	C3M 3	--	152	N1GL	126	0
2	--	136	2	180	153	N1GD	128	0
	--	132	1	--	149	N2	115	0
B4G 3	--	131	C4M 3	--	145			

See footnotes on page 19.

**Table 11.--Average prices and loan rates at auction per 100 pounds, by group and grade 1/ --Continued**

Types 22 and 23 - Kentucky and Tennessee fire-cured

Group and grade	1996 crop		Group and grade	1996 crop		Group and grade	1996 crop		
	Season average	Loan rate		Season average	Loan rate		Season average	Loan rate	
<b>Wrappers</b>				<b>Dollars</b>				<b>Dollars</b>	
A1F 3	--	226	B5VF 3	180	106	C3M 3	3	--	139
2	--	226	2	153	106	2	2	--	139
A2F 3	--	216	1	--	96	1	1	--	123
2	--	216	B3G 3	--	128	C4M 3	2	170	122
A3F 3	237	211	2	--	128	1	--	103	122
2	253	211	1	--	108	C5M 3	3	--	99
A1D 3	--	226	B4G 3	172	106	2	2	145	99
2	--	226	2	163	106	C3VF 3	3	214	88
A2D 3	--	216	1	--	98	2	2	214	154
2	--	216	B5G 3	128	87	1	--	154	139
A3D 3	--	211	2	150	87	C4VF 3	3	178	136
2	255	211	1	119	82	2	2	180	136
<b>Heavy Leaf</b>				<b>Thin Leaf</b>				<b>Thin Leaf</b>	
B1F 3	255	210	C1L 3	--	189	C5VF 3	1	--	112
2	254	210	2	--	189	2	2	167	106
1	--	185	1	--	179	C3G 3	1	--	168
B2F 3	247	200	C2L 3	243	181	2	2	221	106
2	248	200	2	224	181	C4G 3	1	--	128
1	--	180	C3L 3	1	168	2	2	155	128
B3F 3	239	192	2	222	170	C5G 3	1	--	108
2	237	192	217	170	158	2	2	162	106
1	--	172	C4L 3	1	153	1	--	162	106
B4F 3	218	178	2	201	153	C5G 3	1	--	98
2	217	178	C5L 3	1	146	2	2	152	87
1	--	155	2	169	142	1	--	145	82
B5F 3	184	152	C1F 3	1	136	Lugs	<b>Lugs</b>		
2	200	152	2	254	210	X1L	<b>X1L</b>		141
1	--	142	2	252	210	X2L	<b>X2L</b>		126
B1D 3	252	195	C2F 3	1	185	X3L	<b>X3L</b>		111
2	251	195	2	246	200	X4L	<b>X4L</b>		99
1	--	180	C3F 3	1	180	X5L	<b>X5L</b>		91
B2D 3	245	190	2	246	200	X1F	<b>X1F</b>		145
2	245	190	C4F 3	1	180	X2F	<b>X2F</b>		138
1	--	170	2	234	192	X3F	<b>X3F</b>		128
B3D 3	236	182	C5F 3	1	192	X4F	<b>X4F</b>		115
2	236	182	2	233	192	X5F	<b>X5F</b>		102
1	--	158	C1D 3	1	216	X1D	<b>X1D</b>		143
B4D 3	211	164	2	218	178	X2D	<b>X2D</b>		133
2	209	164	C2D 3	1	178	X3D	<b>X3D</b>		121
1	--	149	2	201	155	X4D	<b>X4D</b>		101
B5D 3	193	148	C3D 3	1	152	X5D	<b>X5D</b>		82
2	193	148	2	194	152	X3M	<b>X3M</b>		86
1	--	132	C4D 3	1	142	X4M	<b>X4M</b>		66
B3M 3	--	139	2	250	195	X5M	<b>X5M</b>		46
2	--	139	2	268	195	X3VF	<b>X3VF</b>		114
1	--	123	C5D 3	1	180	X4VF	<b>X4VF</b>		94
B4M 3	--	122	2	245	190	X5VF	<b>X5VF</b>		74
2	--	122	C1G 3	1	170	X3G	<b>X3G</b>		91
1	--	103	2	231	182	X4G	<b>X4G</b>		69
B5M 3	--	99	C2G 3	1	182	X5G	<b>X5G</b>		46
2	--	99	2	228	182	Nondescript	<b>Nondescript</b>		
1	--	88	1	--	158	N1L	<b>N1L</b>		
B3VF 3	192	154	C3G 3	209	164	N1D	<b>N1D</b>		0
2	--	154	2	209	164	N1GL	<b>N1GL</b>		0
1	--	139	1	--	149	N1GX	<b>N1GX</b>		0
B4VF 3	174	136	C4G 3	195	148	N2	<b>N2</b>		0
2	184	136	2	188	148				
1	--	112	1	--	132				

See footnotes on page 19.

**Table 11.--Average prices and loan rates at auction per 100 pounds, by group and grade 1/ --Continued**

Type 35 - One Sucker

1996 crop			1996 crop			1996 crop						
Group and grade	Season average	Loan rate	Group and grade	Season average	Loan rate	Group and grade	Season average	Loan rate				
Dollars			Dollars			Dollars						
<b>Wrappers</b>												
A1F	3	--	212	B3M	3	--	131	C4R	3	194	154	
	2	233	212		2	--	131		2	188	154	
A2F	3	--	202	B4M	1	--	116		1	--	134	
	2	233	202		3	--	101	C5R	3	--	128	
A3F	3	232	197		2	--	101		2	155	128	
	2	--	197		1	--	91		1	--	113	
A1R	3	--	212	B5M	3	--	71	C3M	3	--	131	
	2	--	212		2	--	71		2	--	131	
A2R	3	--	202	B3G	1	--	61	C4M	3	--	116	
	2	--	202		3	--	131		1	--	101	
A3R	3	--	197		2	188	131	C5M	2	154	101	
	2	--	197		1	--	116		1	--	91	
			B4G	3	173	106	C5M	3	--	71		
						106		2	146	71		
<b>Heavy Leaf</b>					2	162						
B1F	3	232	207		1	--	96		1	--	61	
	2	232	207	B5G	3	--	71	C3G	3	--	131	
	1	--	185		2	148	71		2	171	131	
B2F	3	228	197		1	--	61		1	--	116	
	2	228	197					C4G	3	163	106	
	1	--	174						2	162	106	
B3F	3	220	186	<b>Thin Leaf</b>	C1L	3	--	192		1	--	96
	2	216	186		2	--	192	C5G	3	139	71	
	1	--	163		1	--	168		2	141	71	
B4F	3	198	159	C2L	3	--	182		1	--	61	
	2	194	159		2	218	182					
	1	--	139		1	--	159	<b>Lugs</b>				
B5F	3	--	128	C3L	3	206	171	X1L		--	139	
	2	168	128		2	204	171	X2L		--	133	
	1	--	118		1	--	146	X3L		160	108	
B1R	3	--	202	C4L	3	197	144	X4L		141	81	
	2	--	202		2	188	144	X5L		117	0	
	1	--	176		1	--	129	X1F		198	149	
B2R	3	--	192	C5L	3	--	118	X2F		187	140	
	2	226	192		2	166	118	X3F		174	117	
	1	--	166		1	--	103	X4F		152	86	
B3R	3	222	176	C1F	3	232	207	X5F		139	0	
	2	213	176		2	231	207	X1R		--	144	
	1	--	155		1	--	185	X2R		--	140	
B4R	3	191	154	C2F	3	230	197	X3R		168	113	
	2	193	154		2	226	197	X4R		130	81	
	1	--	134		1	--	174	X5R		124	0	
B5R	3	--	128	C3F	3	213	186	X3D		--	107	
	2	159	128		2	216	186	X4D		--	77	
	1	--	113		1	--	163	X5D		--	0	
B1D	3	--	192	C4F	3	190	159	X3M		148	82	
	2	--	192		2	193	159	X4M		128	56	
	1	--	168		1	185	139	X5M		124	0	
B2D	3	--	182	C5F	3	--	128	X3G		145	81	
	2	--	182		2	171	128	X4G		138	46	
	1	--	158		1	--	118	X5G		119	0	
B3D	3	--	171	C1R	3	--	202					
	2	--	171		2	--	202					
	1	--	152		1	--	176	<b>Nondescript</b>				
B4D	3	--	150	C2R	3	--	192	N1L		114	0	
	2	--	150		2	225	192	N2L		103	0	
	1	--	131		1	--	166	N1R		93	0	
B5D	3	--	120	C3R	3	215	176	N2R		--	0	
	2	--	120		2	207	176	N1G		118	0	
	1	--	110		1	--	155	N2G		112	0	

See footnotes on page 19.

**Table 11.--Average prices and loan rates at auction per 100 pounds, by group and grade 1/ --Continued**

Type 36 - Green River											
Group and grade	1996 crop		Group and grade	1996 crop		Group and grade	1996 crop		Group and grade		
	Season average	Loan rate		Season average	Loan rate		Season average	Loan rate			
Dollars			Dollars			Dollars			Dollars		
<b>Wrappers</b>											
A1F 3	--	212	B3M 3	--	131	C4R 3	--	154			
2	--	212	2	--	131	2	195	154			
A2F 3	--	202	1	--	116	1	185	134			
2	--	202	B4M 3	--	101	3	--	128			
A3F 3	--	197	2	173	101	2	176	128			
2	--	197	1	177	91	1	--	113			
A1R 3	--	212	B5M 3	--	71	C3M 3	--	131			
2	--	212	2	--	71	2	189	131			
A2R 3	--	202	1	--	61	1	--	116			
2	--	202	B3G 3	--	131	C4M 3	--	101			
A3R 3	--	197	2	--	131	2	171	101			
2	--	197	1	--	116	1	170	91			
			B4G 3	--	106	C5M 3	--	71			
			2	175	106	2	153	71			
<b>Heavy Leaf</b>											
B1F 3	230	207	B5G 1	171	96	C3G 1	154	61			
2	232	207	3	--	71	3	--	131			
1	--	185	2	--	71	2	186	131			
B2F 3	231	197	1	--	61	1	--	116			
2	228	197				C4G 3	171	106			
1	--	174				2	171	106			
B3F 3	222	186	<b>Thin Leaf</b>				C1L 3	192	96		
2	220	186	C1L 2	232	192	C5G 3	--	71			
1	213	163	1	--	168	2	145	71			
B4F 3	207	159	C2L 3	227	182	1	--	61			
2	206	159	2	228	182						
1	195	139	C3L 1	--	159	<b>Lugs</b>					
B5F 3	--	128	C3L 3	215	171	X1L	--	139			
2	168	128	2	213	171	X2L	--	133			
1	--	118	1	--	146	X3L	174	108			
B1R 3	--	202	C4L 3	199	144	X4L	146	81			
2	--	202	2	190	144	X5L	--	0			
1	--	176	1	191	129	X1F	--	149			
B2R 3	--	192	C5L 3	--	118	X2F	187	140			
2	224	192	2	174	118	X3F	181	117			
1	--	166	1	--	103	X4F	152	86			
B3R 3	--	176	C1F 3	231	207	X5F	--	0			
2	208	176	2	231	207	X1R	--	144			
1	--	155	1	--	185	X2R	--	140			
B4R 3	--	154	C2F 3	229	197	X3R	--	113			
2	188	154	2	227	197	X4R	158	81			
1	196	134	1	219	174	X5R	--	0			
B5R 3	--	128	C3F 3	218	186	X3D	--	107			
2	--	128	2	219	186	X4D	--	77			
1	--	113	1	205	163	X5D	--	0			
B1D 3	--	192	C4F 3	199	159	X3M	159	82			
2	--	192	2	199	159	X4M	132	56			
1	--	168	1	192	139	X5M	114	0			
B2D 3	--	182	C5F 3	--	128	X3G	165	81			
2	--	182	2	177	128	X4G	132	46			
1	--	158	1	158	118	X5G	118	0			
B3D 3	--	171	C1R 3	--	202						
2	--	171	2	--	202						
1	--	152	1	--	176	<b>Nondescript</b>					
B4D 3	--	150	C2R 3	--	192	N1L	119	0			
2	--	150	2	224	192	N2L	--	0			
1	--	131	1	--	166	N1R	77	0			
B5D 3	--	120	C3R 3	--	176	N2R	--	0			
2	--	120	2	212	176	N1G	115	0			
1	--	110	1	204	155	N2G	111	0			

See footnotes on page 19.

**Table 11.--Average prices and loan rates at auction per 100 pounds, by group and grade 1/ --Continued**

Type 37 - Virginia sun-cured

Group and grade	1996 crop		Group and grade	1996 crop		Group and grade	1996 crop	
	Season average	Loan rate		Season average	Loan rate		Season average	Loan rate
Dollars						Dollars		
<b>Wrappers</b>			<b>B3M</b>	3	--	157	<b>C4R</b>	3
A1F	3	--	198	2	--	158	2	--
	2	--	199	1	--	154	1	--
A2F	3	--	189	3	--	150	3	--
	2	--	190	2	--	151	2	--
A3F	3	--	181	1	--	147	1	--
	2	--	182	3	--	138	3	--
A1R	3	--	198	2	--	140	2	--
	2	--	199	1	--	134	1	--
A2R	3	--	189	3	--	143	3	--
	2	--	190	2	--	146	2	--
A3R	3	--	181	1	--	146	1	--
	2	--	182	3	--	142	3	--
			B4G	3	--	139	3	--
				2	--	140	2	--
				1	--	137	1	--
<b>Heavy Leaf</b>			B5G	3	--	132	3	--
B1F	3	--	193	2	--	133	2	--
	2	--	194	1	--	129	1	--
	1	--	190	3	--			
B2F	3	--	187	2	--			
	2	--	188	1	--			
	1	--	184					
B3F	3	--	182					
	2	201	183					
	1	--	178					
B4F	3	--	174					
	2	191	175					
	1	--	171					
B5F	3	--	161					
	2	170	162					
	1	--	158					
B1R	3	--	189					
	2	--	190					
	1	--	186					
B2R	3	--	181					
	2	--	182					
	1	--	178					
B3R	3	--	174					
	2	--	175					
	1	--	171					
B4R	3	--	168					
	2	--	169					
	1	--	165					
B5R	3	--	162					
	2	--	163					
	1	--	159					
B1D	3	--	186					
	2	--	187					
	1	--	184					
B2D	3	--	178					
	2	--	179					
	1	--	177					
B3D	3	--	171					
	2	--	172					
	1	--	168					
B4D	3	--	169					
	2	--	170					
	1	--	164					
B5D	3	--	159					
	2	--	160					
	1	--	156					
				1	--	125	Nondescript	
							N1L	131
							N2L	0
							N1R	138
							N2R	0
							N1G	130
							N2G	0

1/ Grade averages are based on auction sales, including purchases at loan rates. Dashes indicate that less than 5 lots were recorded for the season.

2/ These grades suspended for use on the 1996 crop.

**Table 12.--Percentage of gross auction sales, by group, type and crop year**

Crop year	Type 21						
	A Wrappers	B Heavy leaf	C Thin leaf	T Tips	X Lugs	N Nondescript	Misc. 1/
1992	-	8.0	66.0	NA	18.7	5.7	1.6
1993	-	5.4	71.0	NA	18.4	4.3	.8
1994	-	3.9	78.3	NA	14.0	3.4	.5
1995	-	2.8	79.3	NA	12.3	4.0	1.6
1996	-	4.6	78.7	NA	10.8	4.3	1.5
Types 22 & 23							
1992	.2	25.3	52.3	NA	18.5	1.8	1.8
1993	-	32.4	46.4	NA	18.3	1.1	1.7
1994	.2	30.2	50.3	NA	15.9	1.7	1.8
1995	.2	29.0	46.4	NA	18.9	2.8	2.7
1996	.2	29.8	50.5	NA	15.0	1.2	3.4
Type 35							
1992	.2	24.3	49.2	NA	17.6	2.9	5.8
1993	.2	36.5	39.3	NA	19.0	1.9	3.2
1994	.2	29.9	50.1	NA	13.3	2.0	4.5
1995	.3	39.2	36.8	NA	16.5	2.8	4.4
1996	.6	33.4	43.5	NA	13.9	1.5	7.1
Type 36							
1992	-	14.1	66.5	NA	12.0	2.8	4.6
1993	-	10.4	69.3	NA	11.4	2.8	6.1
1994	-	24.7	59.6	NA	7.8	1.4	6.4
1995	-	25.9	56.7	NA	7.2	1.7	8.5
1996	-	19.2	65.8	NA	4.7	.8	9.5
Type 37							
1992	-	10.4	50.1	NA	24.0	10.9	4.6
1993	-	13.7	44.9	NA	23.3	9.5	8.6
1994	-	10.5	70.4	NA	13.1	3.3	2.7
1995	-	2.3	63.5	NA	22.9	2.8	8.5
1996	-	6.6	75.5	NA	5.9	8.7	3.3

**Table 13.--Percentage of gross auction sales, by quality, type and crop year**

Crop year	Type 21						
	1 Choice	2 Fine	3 Good	4 Fair	5 Low	N Nondescript	Misc. 1/
1992	1.2	1.8	20.1	42.0	27.7	5.7	1.6
1993	1.6	3.4	26.6	41.7	21.6	4.3	.8
1994	1.3	4.2	28.4	37.6	24.5	3.4	.5
1995	.8	2.8	24.6	39.9	26.3	4.0	1.6
1996	4.1	4.7	30.8	32.2	22.3	4.3	1.5
Types 22 & 23							
1992	.4	5.7	32.0	45.9	12.4	1.8	1.8
1993	1.2	7.9	33.5	45.3	9.3	1.1	1.7
1994	.9	5.6	29.9	45.8	14.3	1.7	1.8
1995	1.9	8.2	26.2	42.2	15.9	2.8	2.7
1996	1.9	10.4	33.4	37.9	11.8	1.2	3.4
Type 35							
1992	.7	4.8	24.3	48.4	13.1	2.9	5.8
1993	1.2	8.8	31.2	45.6	8.2	1.9	3.2
1994	1.4	9.9	32.3	40.8	9.1	2.0	4.5
1995	1.9	10.6	28.4	41.7	10.4	2.8	4.4
1996	2.1	11.6	32.7	37.7	7.3	1.5	7.1

See footnotes on page 21.

**Table 13.--Percentage of gross auction sales, by quality, type and crop year  
--Continued**

Crop year	Type 36						
	1. Choice	2. Fine	3. Good	4. Fair	5. Low	N. Nondescript	Misc. 1/
1992	3.2	7.5	25.2	44.4	12.3	2.8	4.6
1993	1.9	7.1	30.2	44.8	7.1	2.8	6.1
1994	6.6	12.7	32.7	36.1	4.0	1.4	6.4
1995	3.2	10.5	30.5	39.2	6.4	1.7	8.5
1996	5.6	13.9	33.3	31.8	5.0	.8	9.5

Type 37							
1992	--	.2	7.3	31.1	45.9	10.9	4.6
1993	--	.5	7.1	47.8	26.6	9.5	8.6
1994	--	.6	8.5	52.0	32.8	3.3	2.7
1995	1.3	2.8	2.2	50.1	32.3	2.8	8.5
1996	3.7	9.2	14.5	31.1	29.4	8.7	3.3

**Table 14.--Percentage of gross auction sales, by color, type and crop year**

Crop year	Type 21								
	L	VF	F	R	D	M	G	Non.	Misc. 1/
1992	2.8	NA	57.3	NA	3.9	22.7	5.9	5.7	1.6
1993	5.4	NA	54.5	NA	.7	26.4	7.8	4.3	.8
1994	4.3	NA	61.2	NA	2.4	21.8	7.5	3.4	.5
1995	5.5	NA	47.8	NA	2.3	34.5	4.3	4.0	1.6
1996	5.3	NA	57.1	NA	3.2	19.5	9.1	4.3	1.5

Types 22 & 23									
1992	2.6	11.1	58.9	NA	9.7	.7	13.4	1.8	1.8
1993	3.1	12.7	61.8	NA	9.6	.5	9.6	1.1	1.7
1994	2.9	10.1	56.7	NA	11.2	1.1	14.8	1.7	1.8
1995	1.4	10.9	56.4	NA	11.8	.6	13.3	2.8	2.7
1996	2.1	7.6	65.5	NA	11.4	.2	8.7	1.2	3.3

Type 35									
1992	4.8	NA	53.0	4.0	--	1.8	27.8	2.9	5.8
1993	5.2	NA	59.1	6.2	--	2.2	22.4	1.9	3.2
1994	8.4	NA	58.0	4.4	--	2.4	20.5	2.0	4.5
1995	3.8	NA	57.3	8.4	.1	1.2	22.0	2.8	4.4
1996	4.4	NA	61.2	9.4	-	.7	15.8	1.5	7.1

Type 36									
1992	8.8	NA	43.5	5.1	--	11.1	24.1	2.8	4.6
1993	11.3	NA	45.6	6.8	--	5.6	21.8	2.8	6.1
1994	12.6	NA	54.0	4.9	--	8.7	12.0	1.4	6.4
1995	9.8	NA	53.4	3.9	--	7.0	15.7	1.7	8.5
1996	7.9	NA	62.6	5.7	-	2.8	10.8	.8	9.5

Type 37									
1992	.1	NA	33.3	1.7	.4	23.5	25.5	10.9	4.6
1993	3.0	NA	35.9	.8	--	28.1	14.2	9.5	8.6
1994	5.6	NA	40.4	1.8	--	34.7	13.2	3.3	2.7
1995	5.5	NA	25.5	1.2	--	46.9	9.6	2.8	8.5
1996	1.9	NA	50.1	1.3	-	22.3	12.4	8.7	3.3

1/ Includes No-G, Wet (W) and Unsound (U). See pages 5 and 6 for key to standard grade marks.  
NA - not applicable.

**Table 15.--Percentage distribution, by grade, for fire-cured tobacco type 21,  
1996 crop 1/**

Group and grade	Crop of 1996						
<b>Wrappers</b>							
A1F 3	--	B3M 1	--	C4F 2	14.634	X4L	.017
2	--	B4M 3	--		1 .139	X5L	--
A2F 3	--	2	--	C5F 3	.023	Total XL	.033
2	.022	1	--		2 5.612	X1F	--
Total AF	.022	B5M 3	--		1 .209	X2F	--
A1D 3	--	2	--	Total CF	52.224	X3F	.018
2	--	1 .001		C2D 3	--	X4F	.240
A2D 3	--	Total BM	.001		2 --	X5F	.130
2	--	B3G 3	--		1 --	Total XF	.388
Total AD	--	2	--	C3D 3	--	X1D	--
Total A	.022	1	--		2 .224	X2D	--
<b>Heavy Leaf</b>							
B1F 3	--	B4G 3	--	C4D 3	.053	X3D	--
2	.237	2 .069			2 1.143	X4D	--
B2F 3	--	B5G 3	--		1 --	X5D	--
2	.558	2 .044		C5D 3	.008	Total XD	--
1	--	1 --			2 1.676	X3M	.063
B3F 3	.012	Total BG	.112		1 .112	X3M 2 2/	--
2	2.151	Total B	4.562	Total CD	3.216	X4M	4.522
1	--	Thin Leaf		C3M 3	.006	X4M 2 2/	--
B4F 3	--	C1L 3	.011		2 .540	X5M	2.418
2	1.256	2 .395			1 --	X5M 2 2/	--
1	.070	C2L 3	.007	C4M 3	.024	Total XM	7.004
B5F 3	--	2 .521			2 5.698	X3G	.073
2	.136	1 --			1 .100	X3G 2 2/	--
1	--	C3L 3	.011	C5M 3	.027	X4G	.912
Total BF	4.420	2 2.901			2 5.593	X4G 2 2/	--
B1D 3	--	1 --			2 .452	X5G	2.399
2	--	C4L 3	--	Total CM	12.439	X5G 2 2/	--
B2D 3	--	2 1.335		C3G 3	--	Total XG	3.385
2	--	1 --			2 .237	Total X	10.809
1	--	C5L 3	--		1 --	<b>Nondescript</b>	
B3D 3	--	2 .105		C4G 3	.009	N1L	.769
2	--	1 --			2 1.934	N1D	1.386
1	--	Total CL	5.286		1 --	N1GL	.910
B4D 3	--	C1F 3	.155	C5G 3	.027	N1GD	1.180
2	.028	2 3.329			2 3.218	N2	.089
1	--	C2F 3	.039		1 .156	Total N	4.333
B5D 3	--	2 3.514		Total CG	5.581	No-G	1.001
2	--	1 --		Total C	78.745	"W"	.055
1	--	C3F 3	.010	Lugs		"U"	.472
Total BD	.028	2 24.494		X1L	--		
B3M 3	--	1 .012		X2L	--	<b>Grand</b>	
2	--	C4F 3 .054		X3L	.016	<b>total</b>	100.000

See footnotes on page 26.

**Table 16.--Percentage distribution, by grade, for fire-cured tobacco types 22 and 23,  
1996 crop 1/**

Group and grade	Crop of 1996						
<b>Wrappers</b>							
A1F 3	--	B5D 1	--	C3VF 3	.102	X3F	1.391
2	--	Total BD	4.725	2	.102	X4F	3.453
A2F 3	.006	B3M 3	--	1	--	X5F	.769
2	.008	2	--	C4VF 3	.728	Total XF	5.743
A3F 3	.100	1	--	2	2.040	X1D	.002
2	.015	B4M 3	--	1	.010	X2D	.032
Total AF	.129	2	.011	C5VF 3	.224	X3D	.127
A1D 3	--	1	--	2	1.053	X4D	1.032
2	.014	B5M 3	--	1	--	X5D	.415
A2D 3	--	2	--	Total CVF	4.261	Total XD	1.608
2	.002	1	--	C1D 3	.052	X3M	--
A3D 3	--	Total BM	.011	2	.051	X4M	.049
2	.022	B3G 3	--	1	--	X5M	.019
Total AD	.037	2	.002	C2D 3	.225	Total XM	.068
Total A	.166	1	--	2	.341	X3VF	.117
<b>Heavy Leaf</b>							
B1F 3	.145	B4G 3	.143	1	--	X4VF	2.333
2	.344	2	.219	C3D 3	.517	X5VF	.602
1	--	1	--	2	1.116	Total XVF	3.053
B2F 3	1.835	B5G 3	.016	1	--	X3G	.005
2	2.340	2	.042	C4D 3	.396	X4G	2.674
1	--	1	.013	2	1.409	X5G	1.562
B3F 3	5.978	Total BG	.434	1	.002	Total XG	4.241
2	6.982	Total B	29.803	C5D 3	.128	Total X	14.951
1	.007	Thin Leaf		2	.738	Nondescript	
B4F 3	2.043	C1L 3	--	1	--	N1L	.061
2	4.128	2	.004	Total CD	4.976	N1D	.134
1	.010	1	--	C3M 3	--	N1GL	.207
B5F 3	.211	C2L 3	.050	2	.008	N1GX	.665
2	.341	2	.030	1	--	N2	.083
1	.006	1	--	C4M 3	.006	Total N	1.151
Total BF	24.371	C3L 3	.206	2	.103	No-G	3.071
B3VF 3	.031	2	.433	1	--	"W"	.338
2	.002	1	--	C5M 3	--	"U"	.017
1	--	C4L 3	.207	2	.037	Semi-Fired	
B4VF 3	.079	2	.759	1	--	B4M2SF	--
2	.102	1	--	Total CM	.154	B4G3SF	--
1	--	C5L 3	.008	C3G 3	.017	C4L2SF	--
B5VF 3	.025	2	.127	2	.019	C4M2SF	--
2	.024	1	.006	1	--	C5M2SF	--
1	--	Total CL	1.831	C4G 3	.583	C4VF2SF	--
Total BVF	.262	C1F 3	.367	2	1.716	C4G3SF	--
B1D 3	.028	2	.728	1	.008	C4G2SF	--
2	.148	1	--	C5G 3	.308	C4G1SF	--
B2D 3	.069	C2F 3	2.355	2	1.343	C5G3SF	--
2	.213	2	2.732	1	.003	C5G2SF	--
1	--	C3F 3	6.168	Total CG	3.998	C5G1SF	--
B3D 3	.638	1	--	Total C	50.504	X5DSF	--
2	1.617	2	7.666	Lugs		X5MSF	--
1	.003	1	.016	X1L	--	X5GSF	--
B4D 3	.392	2	3.671	X2L	.018	N1GLSF	--
2	1.205	1	8.226	X3L	.023	N1GXSF	--
1	--	C4F 3	.034	X4L	.125	N2SF	--
B5D 3	.153	2	.608	X5L	.072	Total Semi-	
2	.259	1	2.709	Total XL	.238	Fired	--
		Total CF	35.284	X1F	.034	Grand	
				X2F	.097	total	100.000

See footnotes on page 26.

**Table 17.--Percentage distribution, by grade, for dark air-cured tobacco type 35,  
1996 crop 1/**

Group and grade	Crop of 1996						
<b>Wrappers</b>							
A1F 3	.033	B2D 3	--	C1F 3	.372	Total CG	7.390
2	.060	2	--	2	.482	Total C	43.488
A2F 3	--	1	--	1	--	<b>Lugs</b>	
2	.433	B3D 3	--	C2F 3	1.056	X1L	.003
A3F 3	.089	2	--	2	2.289	X2L	.003
2	--	1	--	1	--	X3L	.234
Total AF	.615	B4D 3	--	C3F 3	2.253	X4L	.945
A1R 3	--	2	--	2	10.062	X5L	.083
2	--	1	--	1	.018	Total XL	1.268
A2R 3	--	B5D 3	--	C4F 3	1.685	X1F	.101
2	--	2	--	2	8.795	X2F	.156
A3R 3	--	1	--	1	.116	X3F	1.336
2	--	Total BD	--	C5F 3	.059	X4F	2.883
Total AR	--	B3M 3	.002	2	2.007	X5F	.137
Total A	.615	2	.011	1	.011	Total XF	4.612
<b>Heavy Leaf</b>							
B1F 3	.120	B4M 3	--	Total CF	29.204	X1R	--
2	.822	2	.043	C1R 3	--	X2R	--
1	--	1	--	2	.047	X3R	.255
B2F 3	1.769	B5M 3	--	1	--	X4R	.377
2	4.318	2	--	C2R 3	.049	X5R	.093
1	--	1	--	2	.326	Total XR	.725
B3F 3	3.198	Total BM	.056	1	--	X3D	--
2	10.039	B3G 3	.005	C3R 3	.301	X4D	--
1	--	2	.092	2	1.262	X5D	--
B4F 3	1.325	1	--	1	.002	Total XD	--
2	4.663	B4G 3	.346	C4R 3	.100	X3M	.131
1	.043	2	.857	2	1.292	X4M	.273
B5F 3	.065	1	--	1	.004	X5M	.051
2	.409	B5G 3	.019	C5R 3	--	Total XM	.455
1	.030	2	.315	2	.298	X3G	.138
Total BF	26.801	1	.004	1	.015	X4G	5.701
B1R 3	--	Total BG	1.638	Total CR	3.695	X5G	.973
2	--	Total B	33.423	C3M 3	--	Total XG	6.812
1	--	<b>Thin Leaf</b>		2	--	Total X	13.872
B2R 3	.066	C1L 3	--	<b>Nondescript</b>			
2	.668	2	.053	C4M 3	--	N1L	.085
1	--	1	--	2	.180	N2L	.048
B3R 3	.471	C2L 3	.046	1	--	N1R	.029
2	1.978	2	.409	C5M 3	--	N2R	.004
1	.018	1	--	2	.045	N1G	1.172
B4R 3	.399	C3L 3	.179	1	--	N2G	.139
2	1.202	2	.551	Total CM	.224	Total N	1.477
1	--	1	.004	C3G 3	.032		
B5R 3	--	C4L 3	.223	2	.053	No-G	6.455
2	.124	2	1.309	C4G 3	.782	"W"	.594
1	--	1	.012	2	4.101	"U"	.075
Total BR	4.927	CSL 3	.001	1	.019	Grand total	
B1D 3	--	2	.188	C5G 3	.185		
2	--	1	--	2	2.213		
1	--	Total CL	2.975	1	.003		100.000

See footnotes on page 26.

**Table 18.--Percentage distribution, by grade, for dark air-cured tobacco type 36,  
1996 crop 1/**

Group and grade	Crop of 1996						
<b>Wrappers</b>							
A1F 3	--	B2D 3	--	C1F 3	.276	Total CG	8.186
2	--	2	--	2	2.982	Total C	65.770
A2F 3	--	1	--	1	--	<b>Lugs</b>	
2	--	B3D 3	--	C2F 3	.356	X1L	--
A3F 3	--	2	--	2	7.786	X2L	.032
2	--	1	--	1	.117	X3L	.197
Total AF	--	B4D 3	--	C3F 3	.749	X4L	.141
A1R 3	--	2	.018	2	17.983	X5L	.006
2	--	1	--	1	.467	Total XL	.376
A2R 3	--	B5D 3	--	C4F 3	.261	X1F	.039
2	--	2	--	2	10.574	X2F	.417
A3R 3	--	1	--	1	.727	X3F	.502
2	--	Total BD	.018	C5F 3	.015	X4F	.345
Total AR	--	B3M 3	--	2	1.638	X5F	--
Total A	--	2	.015	1	.112	Total XF	1.303
<b>Heavy Leaf</b>		1	.025	Total CF	44.043	X1R	--
B1F 3	.200	B4M 3	--	C1R 3	--	X2R	.018
2	1.923	2	.087	2	--	X3R	.011
1	--	1	.121	1	--	X4R	.040
B2F 3	.494	B5M 3	--	C2R 3	.040	X5R	.016
2	3.513	2	.013	2	.451	Total XR	.084
1	.022	1	.020	1	--	X3D	--
B3F 3	.278	Total BM	.281	C3R 3	--	X4D	--
2	7.156	B3G 3	--	2	1.417	X5D	--
1	.278	2	--	1	.131	Total XD	--
B4F 3	.139	1	.003	C4R 3	.036	X3M	.168
2	2.704	B4G 3	.001	2	1.733	X4M	.419
1	.348	2	.246	1	.301	X5M	.070
B5F 3	--	1	.026	C5R 3	--	Total XM	.658
2	.189	B5G 3	--	2	.106	X3G	.171
1	.032	2	.032	1	.019	X4G	1.620
Total BF	17.277	1	--	Total CR	4.234	X5G	.497
B1R 3	--	Total BG	.307	C3M 3	--	Total XG	2.288
2	--	Total B	19.186	2	.196	Total X	4.708
1	--	<b>Thin Leaf</b>		1	--		
B2R 3	--	C1L 3	--	C4M 3	.006	<b>Nondescript</b>	
2	.062	2	.142	2	1.206	N1L	.050
1	--	1	--	1	.165	N2L	.006
B3R 3	--	C2L 3	.072	C5M 3	.009	N1R	.029
2	.446	2	.567	2	.211	N2R	--
1	.026	1	--	1	.044	N1G	.579
B4R 3	--	C3L 3	.090	Total CM	1.838	N2G	.138
2	.589	2	2.074	C3G 3	.055	Total N	.802
1	.167	1	.013	2	.846		
B5R 3	--	C4L 3	.114	1	.015	No-G	9.179
2	.007	2	3.952	C4G 3	.285	"W"	.240
1	.005	1	.086	2	5.150	"U"	.115
Total BR	1.303	C5L 3	.012	1	.207		
B1D 3	--	2	.336	C5G 3	.017	<b>Grand</b>	
2	--	1	.011	2	1.603	<b>total</b>	
1	--	Total CL	7.469	1	.007		100.000

See footnotes on page 26.

**Table 19.--Percentage distribution, by grade, for dark air-cured tobacco type 37,  
1996 crop 1/**

Group and grade	Crop of 1996						
<b>Wrappers</b>							
A1F 3	--	B2D 3	--	C1F 3	.287	Total CG	9.394
2	--	2	--	2	2.000	Total C	75.493
A2F 3	--	1	--	1	--	<b>Lugs</b>	
2	--	B3D 3	--	C2F 3	.382	X1L	--
A3F 3	--	2	--	2	8.502	X2L	--
2	--	1	--	1	--	X3L	--
Total AF	--	B4D 3	--	C3F 3	.555	X4L	--
A1R 3	--	2	--	2	9.467	X5L	--
2	--	1	--	1	--	Total XL	--
A2R 3	--	B5D 3	--	C4F 3	.741	X1F	--
2	--	2	--	2	14.170	X2F	--
A3R 3	--	1	--	1	.098	X3F	--
2	--	Total BD	--	C5F 3	.098	X4F	.285
Total AR	--	B3M 3	--	2	6.951	X5F	.077
Total A	--	2	--	1	.069	Total XF	.362
<b>Heavy Leaf</b>							
B1F 3	--	B4M 3	--	Total CF	43.320	X1R	--
2	.581	2	--	C1R 3	--	X2R	--
1	--	1	--	2	--	X3R	--
B2F 3	--	B5M 3	--	1	--	X4R	--
2	.109	2	--	2	--	X5R	--
1	--	1	--	Total XR	--	X1D	--
B3F 3	.157	Total BM	--	C2R 3	--	X2D	--
2	3.713	B3G 3	--	1	--	X3D	--
1	--	2	--	2	--	X4D	--
B4F 3	--	1	--	1	--	X5D	--
2	1.442	B4G 3	--	C3R 3	--	Total XD	--
1	--	2	.160	2	.114	X1M	--
B5F 3	--	1	--	1	--	X2M	.1073
2	.404	B5G 3	--	C4R 3	--	X3M	.1.615
1	--	2	--	2	1.153	X4M	2.688
Total BF	6.406	1	--	1	--	X5M	.531
B1R 3	--	Total BG	.160	Total CR	1.267	X1G	.2.290
2	--	Total B	6.567	C3M 3	--	X2G	.2.821
1	--	<b>Thin Leaf</b>		2	.565	Total X	5.870
B2R 3	--	C1L 3	--	1	--	<b>Nondescript</b>	
2	--	2	.805	2	8.095	N1L	.797
1	--	1	--	1	.072	N2L	.105
B3R 3	--	C2L 3	--	C5M 3	--	N1R	.876
2	--	2	.215	2	10.461	N2R	.164
1	--	1	--	1	.443	N1G	5.494
B4R 3	--	C3L 3	--	Total CM	19.637	N2G	1.297
2	--	2	.057	C3G 3	--	Total N	8.733
1	--	1	--	2	--	No-G	.2.023
B5R 3	--	C4L 3	--	1	--	"W"	--
2	--	2	.521	C4G 3	--	"U"	1.315
1	--	1	--	2	3.690	Grand total	
Total BR	--	C5L 3	--	1	.096		100.000
B1D 3	--	2	.275	C5G 3	--		
2	--	1	--	2	5.375		
1	--	Total CL	1.874	1	.233		

1/ Detail may not add to total due to rounding.

2/ These grades suspended for use on 1996 crop.

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